

**FY 2020 REVENUE, PIECES, AND WEIGHT REPORT
PUBLIC VERSION**

I. PREFACE

A. Purpose and Content

USPS-FY20-42 contains the public version of the U.S. Postal Service Revenue, Pieces, and Weight (RPW) Report for FY 2020.

B. Predecessor Document

Previously, for many years, the RPW materials have been provided to the Commission as part of periodic reporting. (Quarterly RPW reports will continue to be provided as part of periodic reporting.) The most recent quarterly RPW (for Quarter 4 of FY 2020) and the most recent annual RPW report (FY 2020) were filed on November 13, 2020. The public FY 2019 RPW was also filed as USPS-FY19-42.

C. Nonpublic Version

The nonpublic version of the RPW material, which contains information on individual competitive products, is presented in USPS-FY20-NP28.

D. Methodology

USPS-FY20-42 generally uses the same methodologies to produce previous RPW reports, but also reflects the following specific changes:

Commission Order No. 5515 (May 19, 2020) regarding reporting methodology “for measuring the national totals of non-contract mailpieces in domestic parcel mail categories bearing PC Postage indicia from postage evidencing systems” by replacing statistical sampling estimates with corresponding census transactional data. See Proposal One in Docket No. RM2020-6.

Beginning in FY2020, the RPW Report became SOX in-scope and is now audited by the Postal Service’s external auditors as part of the Form 10K financial statement material. As such, numerous SOX controls and processes were instituted this year that made it infeasible within the Form 10K reporting time frame to revise Quarters 1, 2, and 3. Consequently, for the Form 10K materials, the versions of Quarters 1, 2, and 3 as originally submitted in quarterly periodic reports (i.e., unrevised) were used. In contrast, and in accordance with past practices, versions of RPW for

Quarters 1, 2, and 3 that do reflect the normal revisions are being submitted in USPS-FY20-42. Likewise, revised data for those quarters are incorporated into the annual RPW report presented herein.

E. Input/Output

USPS-FY20-42 does not rely on input from any other set of material presented as part of the FY 2020 ACR. The revenue, pieces, and weight data by product provided in USPS-FY20-42, however, are used as inputs for many portions of the ACR, as well as several other Postal Service reports.

II. ORGANIZATION

In addition to this Preface, USPS-FY20-42 consists of five Excel files containing annual and quarterly FY 2020 RPW data. The following is a list of those files:

FY2020Q1_RPWSUMMARYREPORT_PUBLIC_ACR.XLS
FY2020Q2_RPWSUMMARYREPORT_PUBLIC_ACR.XLS
FY2020Q3_RPWSUMMARYREPORT_PUBLIC_ACR.XLS
FY2020Q4_RPWSUMMARYREPORT_PUBLIC_ACR.XLS
FY2020_RPWSUMMARYREPORT_PUBLIC_ACR.XLSX